





JULY 2021

COMMERCIAL REPORT

Economic & Commercial Report for June 2021

1. Statistical data

i. Bilateral Trade

Period	Imports from Venezuela		Exports to	Venezuela	Total trade	
1 01100	US\$ million	Rs. Lacs	US\$ million	Rs. Lacs	US\$ million	Rs. Lacs
2021-22 (Apr-Apr)	3.54	2,638.45	86.12	64,133.38	89.66	66,771.83
2020-21	714.24	529,493.32	557.10	412,489.78	1,228.29	941,983.10
2019-20	6,057.01	4,295,510.14	339.71	243,943.87	6.396.72	4,539,454.01
2018-19	7,258.95	5,080,946.23	164.77	115,404.78	7,423.72	5,196,351.01
2017-18	5,866.37	3,779,668.44	79.21	51,053.33	5,945.58	3,830,721.77
2016-17	5,512.06	3,696,429.07	62.22	41,615.42	5,574.28	3,738,044.49
2015-16	5,701.81	3,715,029.41	130.66	85,177.63	5,832.47	3,800,207.00
2014-15	11,729.89	7,158,579.90	258.07	158,004.43	11,987.96	7,316,585.00

Source: Directorate General of Commercial Intelligence and Statistics (DGCIS) Ministry of Commerce & Industry, Government of India and Export Import Data Bank, Department of Commerce, Ministry of Commerce & Industry. Venezuela has not published any official data in respect of trade after 2014.

ii. Top 10 items of Venezuelan Imports from India

(US\$ million)

S.N.	Exports	2016-17	2017-18	2018-19	2019-20	2020-21
1	Mineral fuels and mineral oils	0.03	-	83.45	263.12	461.64
2	Pharmaceutical Products	24.55	54.48	62.13	38.79	51.71
3	Cereals (Rice)	-	0.09	0.03	8.05	16.27
4	Cotton	3.11	1.56	2.46	6.42	8.11
5	Organic Chemicals	1.75	1.75	1.98	1.47	2.14
6	Paper and paperboard	0.66	0.52	0.96	0.90	1.82
7	Iron and steel	0.86	0.01	0.23	0.07	1.58
8	Nuclear Reactors, Boilers, Machinery and Mechanical Appliances	11.01	5.58	3.41	3.42	1.28
9	Miscellaneous chemical products	0.81	2.88	1.20	1.97	1.21
10	Plastics and articles thereof	0.21	0.62	0.54	0.54	1.04

Source: Directorate General of Commercial Intelligence and Statistics (DGCIS) Ministry of Commerce & Industry, Government of India and Export Import Data Bank, Department of Commerce, Ministry of Commerce & Industry.

iii. Top 10 items of Venezuelan Imports from the World

(US\$ million)

S.N.	Commodity	2017	2018	2019	2020
1	Mineral fuels, mineral oils and products of their distillation	2,026.32	4,579.99	965.35	940.50
2	Cereals	792.06	897.60	554.66	672.68
3	Machinery and mechanical appliances	1,479.55	877.15	519.90	642.84
4	Electrical machinery, equipment and parts	608.54	440.62	396.70	536.87
5	Vehicles, parts and accessories	371.96	207.14	192.89	268.17
6	Preparations of cereals, flour, starch or milk	204.70	110.24	161.35	239.37
7	Plastics and articles thereof	196.56	179.93	147.54	195.78
8	Sugars and sugar confectionery	179.35	195.25	84.46	193.71
9	Pharmaceutical products	1,292.04	356.41	194.34	154.75
10	Rubber and articles thereof	147.74	150.39	197.36	114.34

Source: International Trade Centre (ICT) - Trade Map (calendar year).

iv. Top 10 items of Venezuelan Exports to India

(US\$ million)

S.N.	Imports	2016-17	2017-18	2018-19	2019-20	2020-21
1	Mineral Fuels and Oils	5,505.88	5,859.40	7,248.15	6,029.57	643.93
2	Organic chemicals	0.00	-	0.03	0.04	34.70
3	Iron and Steel	-	0.08	1.54	7.10	18.00
4	Copper and articles thereof	-	-	-	5.22	5.23
5	Lead and Articles thereof	0.45	1.67	0.74	2.79	4.82
6	Articles of Iron or Steel	0.02	-	0.00	0.03	2.54
7	Aluminium and Articles thereof	3.52	2.22	5.49	5.54	1.53
8	Edible vegetables and certain roots and tubers	0.21	0.37	-	3.90	1.49
9	Wood and Articles thereof	0.11	0.84	0.86	0.45	0.67
10	Electrical Machinery	0.00	0.01	0.07	0.47	0.46

Source: Directorate General of Commercial Intelligence and Statistics (DGCIS) Ministry of Commerce & Industry, Government of India and Export Import Data Bank, Department of Commerce, Ministry of Commerce & Industry.

v. Top 10 items of Venezuelan exports to the World

(US\$ million)

S.N.	Commodity	2017	2018	2019	2020
1	Mineral fuels, mineral oils and products of their distillation	28,246.42	29,981.84	14,820.06	3,280.65
2	Iron and steel	356.80	251.39	238.41	426.95
3	Organic chemicals	534.23	561.66	404.78	241.82
4	Fish and crustaceans	154.10	163.94	236.68	235.95
5	Ores, slag and ash	339.28	219.03	111.00	90.96
6	Beverages, spirits and vinegar	63,92	73,14	76.08	67.27
7	Copper and articles thereof	61.07	73.94	55.99	51.36
8	Aluminium and articles thereof	332.26	229.15	78.12	49.29
9	Fertilizers	186,68	79,22	0,42	45,93
10	Preparations of meat, of fish or of crustaceans, molluscs or other aquatic invertebrates	128.70	80.69	53.62	44.82

Source: International Trade Centre (ICT) – Trade Map (calendar year).

vi. GDP Growth %

Year	First quarter	Second quarter	Third quarter	Fourth quarter	Total
2014	-5.2%	-5.4%	-2.7%	-2.6%	-3.9%
2015	-1.4%	-4.8%	-7.4%	-10.2%	-5.9%
2016	-13.4%	-17.6%	-19.0%	-17.9%	-17.0%
2017	-12.2%	-15.6%	-15.8%	-18.9%	-15.7%
2018	-18.1%	-17.6%	-22.5%	-	-
2019	-26.8%	-	-	-	-
2020	-	-	-	-	-

Source: Central Bank of Venezuela.

2. Trade queries for import/Exports

No.	Name of trader	IE Code	Product
1	LAXVEER CERAMIC LLP	2415013340	Ceramic Glazed Wall/ Floor Tiles and Sanitary-Wares
2	Bora Group of Companies (Venezuela)	n/a	Interested in importing car and motorcycles
3	IKON ENTERPRISE	Not provided	ECG Paper Roll, ECG GEL, ULTRASOUND GEL
4	Chandan Banik	Not provided	Honey
5	SILVER PEARL INTERNATIONAL	Not provided	Buyer of Ceramic tile and Fruits
6	KVS Import Export LLP	Not provided	Spices and fruits
7	MUSTAFA FOODS	Not provided	Dehydrated Onions and Garlic
8	KAS CERA Solution	Not provided	Glazed, Porcelain Tiles, Mosaics Tiles (Vitrified), Ceramic Wall Tiles
9	Shri Krishna Sales Corporation	Not provided	Terracotta Handicrafts
10	Productos Médicos Pérez C.A (Venezuela)	n/a	Pharmaceutical products
11	Soilsoul Merchandising Pvt Ltd	ABFCS9277E	Spices
12	TODAS CHEM SOLUTION	Not provided	Chemicals
13	Sj Group / LATAM (Venezuela)	Not provided	NPK Fertilizers
14	Mewar Impex	Not provided	Spices
15	Aabhas Overseas	Not provided	Food and Beverages
16	Jesons Industries Ltd.	Not provided	Polymer Emulsions
17	Eco Friendly Exports	Not provided	Non-toxic wax-based product
18	Agristar Impex	Not provided	Fruits & vegetables especially ginger, guava, onion, vegetables
19	S Maheshwari Global Pvt. Ltd.	Not provided	Onion, Basmati Rice, Wheat, Wheat Flour
20	Jsai International	Not provided	Dyes / pigment & Intermediates
21	JIGNESH B KUCHA	Not provided	Vegetables, fruits, spices, red chili, turmeric, coriander seed, cumin seeds

3. Commercial and Economic News:

INDIA - VENEZUELA

Ambassador of India visited the states of Yaracuy, Trujillo and Zulia, promoting India's business capabilities: From 14-18 July 2021, Ambassador of India to Venezuela, Shri Abhishek Singh, made an official visit to three states of western Venezuela: Yaracuy, Trujillo and Zulia. During the visits, Ambassador met with the Governors of each state during which he

discussed several areas for strengthening cooperation. In Trujillo, Ambassador held a presentation on which he spoke about India's achievements over the last 75 years of Independence. In Zulia, Ambassador also released the results of the four market surveys commissioned by the Embassy in context of increasing exports from India.

OTHER NEWS

Venezuela to cut six zeroes off Bolivar to simplify transactions: According to media reports, Venezuela is preparing to once again lop off zeroes from the national currency in an simplify attempt to daily transactions. Reportedly, the Central Bank of Venezuela is planning to slash six zeroes from the bolivar as early as August after previous attempts to issue larger-denomination bills failed to resolve problems created by endemic inflation. That means, one dollar would fetch 3.2 bolivars instead of 3,219,000 at present. Venezuela last carried out a "redenomination" of the bolivar in 2018. Read more.

Venezuela's **PDVSA** drilling restarts campaign suspended since 2019: According to media reports, in the second half of the year, Venezuela's state-owned PDVSA will restart the drilling of oil wells while intensifying work to open 3,700 shuttered wells and to recover compression and gas injection capacity needed to increase crude output. The new objective of PDVSA would reportedly be to increase production to an average 1 million b/d in 2021. Read more.

Venezuela's oil exports rose in June via Malaysia trans-shipments: According to media reports, Venezuela's oil exports inched higher in June, boosted by cargoes to Asia and expanded sales of upgraded crude. During June, traders raced to discharge in China record imports of Venezuelan crude masked as Malaysian bitumen blends ahead of a 12 June 2021 tax that raised import costs by at least 40% for several types of fuel. Read more.

shipment World Food First from Programme arrives in Venezuela: On 01 July 2021, the United Nations' World Food Programme (WFP) said that its first shipment of food intended for Venezuelan school children had arrived in the country. The WFP in April announced a deal with the Government of Venezuela to reach some 185,000 children this year and expand to 1.5 million by the end of the 2022-2023 school year. The first 42,000 food packages including rice, lentils, salt and vegetable oil will be distributed to children under age six in areas affected by food insecurity in Maracaibo,

Venezuela's second-largest city, the WFP said. Read more.

Chamber in Zulia state requests for reactivation of international airport: The Zulia state chapter of Fedecamaras (private business chamber). called for the of Venezuela Government to restart operations of the La Chinita International Airport located in the city of Maracaibo. "We urge the national government and the public authorities the international airport with most of the national and international routes", the Chamber stated. The chamber added that the lack of air connectivity has impacted the reactivation of the state economy as the airport is one of the most important ones in the country. Read more.

ALAV urges the Government to reactivate all national airports: The Association of Airlines in Venezuela (ALAV), urged the Government of Venezuela to reactivate all the national airports in the country to reduce the impact of the pandemic in the airline sector. During a radio interview, the President of ALAV mentioned that all airports in the country are ready with the biosecurity protocols however, most of them are not open for flights. Read more.

Local companies willing to build gas pipelines in Venezuela: As per media reports, more than 20 Venezuelan companies have proposed the Government of Venezuela to build around 3,000 km of gas pipelines to extend the supply of gas in the country. In addition, more than 80 companies have expressed their willingness in investing in joint ventures related to oil and gas in the country. Read more.

Venezuela send its first commercial mission to Mexico: The Foreign Trade Bank

of Venezuela (BANCOEX) informed on 29 June 2021, that Venezuela sent its first commercial mission to Mexico in order to reach commercial alliances between both countries. During the first meeting in Mexico, the President of BANCOEX accompanied the delegation. Read more.

Conseturismo started preparations in view of reactivation of national flights: The President of the Superior Council of Tourism (Conseturismo), informed that they started the logistical preparations in view of the upcoming reactivation of the national flights authorized by the National Institute of Civil Aeronautics (INAC). The preparations would include all biosecurity measures in airports and aircrafts. Read more.

Venezuelan crude oil exports hike: According to media reports, the Venezuelan crude oil exports increased by 66% during the month of June 2021 in comparison to the same period in 2020. Reportedly, the exports have been made through transshipments in Malaysia. The reports also indicated that around 631,900 bpd of crude oil and other byproducts were sent in at least 23 shipments in June. Read more.

Lara State has exported products to 11 countries: According to media reports, the Lara State in Venezuela has exported around 187 tons of products during the first 100 days of the newly created Foreign Trade Company (EmcoexLara). The company has been able to export products such as 375 tons of beans to Vietnam, cookies to Dominican Republic and 146 tons of legumes to the United State. In addition, EmcoexLara reported that they have sent products to Thailand, the United Arab Emirates, the Philippines, Indonesia, Turkey, India, Singapore and Hong Kong. Read more.

Venezuela resorts to upgraded oil, blends for feeding refineries: According to media reports. Venezuela's state-run oil company PDVSA has started producing two upgraded crude grades for domestic refining, aiming at reanimating the country's output of motor Venezuela's refineries fuels. As were originally built to process medium to light crudes, PDVSA's increasingly heavy oil output no longer meets the facilities' diet, forcing the company to decide every month whether to refine its limited stocks of light oil or use it as diluent for its flagship exportable grade Merey. Read more.

restock the fuel market withing three months: According to the First Vice President of Fedecamaras, Mr. Carlos Fernández, the fuel problem in Venezuela can be solved withing three months if the private sector is allowed to participate. "We insist on the opening of the hydrocarbon business for the private sector, then withing 3 months we may have enough supply in the market", Fernandez said during the interview. Read more.

Venezuela transit app offers alternative to chaos of Caracas buses: According to media reports, a Venezuelan transportation app is offering residents of the capital city Caracas the opportunity to find safety and tranquility where they least expect to find it: on a bus. A recently-launched application called La Wawa allows users to reserve a seat on an air-conditioned bus with Wifi that covers three different routes with scheduled stops - a rarity for any transit service in the city of 3.5 million. La Wawa was created to address the poor conditions of transport and the growing annoyance of paying fares hyperinflationary economy where local bills are scarce and change for dollar transactions is nearly impossible. Users can pay US\$ 7.99 for five trips per month or US\$ 28.99 for 28 trips per month. That makes it a high-end service in a country where the minimum wage is around US\$ 3 per month. Read more.

Venezuela participated in the 9th International Tourism Fair of Macao 2021: According to a statement published by the Consulate of Venezuela in Hong Kong, Venezuela participated in the 9th edition of the International Tourism Fair of Macao held in China from 09-11 July 2021. During the participation, Venezuela showcased the natural potentials of each state as well as the natural, cultural and touristic capabilities of the country. Read more.

Citi to exit Venezuela with sale of operations to BNC: According to media reports, Citi has agreed to divest its operations in Venezuela to Banco Nacional de Crédito (BNC) for an undisclosed amount. The sale of Citi's Venezuela operations has been granted regulatory approval and is expected to complete in few weeks. BNC President and CEO Jorge Nogueroles said: "BNC is committed to supporting Citi's clients in Venezuela who will continue receiving high-quality financial services while benefiting from the advantages of an expanding local bank with a skilled professional team and a modern technological platform." Read more.

More than 40 tankers are carrying crude oil and diesel from Venezuela to other countries: According to Ivan Freites, an oil industry union leader, more than 40 tankers are waiting at the Amuay port in Falcon, to be loaded with oil and diesel for shipping to other countries. Read more.

Repsol adopts measures to continue operating in Venezuela: The Spanish oil

company Repsol, informed that they are continuing to adopt new measures for maintaining operations in Venezuela in the context of the international sanctions against Venezuela. Repsol further indicated that if the current conditions remain the same in the long term, their status in the country may be affected. Read more.

Construction sector in Venezuela reports a drop of 99%: The President of the Venezuelan Chamber of Construction, informed that the sector has reported a drop of 99% due to the lack of raw materials, public investment, fuel scarcity and restrictions related to the pandemic. He indicated that the construction projects under the 7+7 scheme are not profitable. In 2012, the construction sector generated around 1.3 million jobs, however, in 2021 the number has fallen to less than 20,000 jobs. Read more.

Price of food products in Venezuela increased by 1,600% during the first quarter of 2021:

According to media reports, the prices of food products in terms of Venezuelan currency the Bolivar, has increased by 1,600%, quoting a survey made by the Venezuelan Society of Family Agriculture. The increase is reportedly due to the fuel scarcity that unable the products to be transported. The situation has caused a loss of 25,000 tons for solid food per week. Read more.

Total and Equinor to quit Venezuela venture: According to media reports, French TotalEnergies and Norwegian Equinor will exit their oil joint venture with PDVSA. TotalEnergies held a 30% in the Petrocedeno venture, and Equinor held 10% in the company. But now, both have transferred these stakes to PDVSA. Petrocedeno operates an oil field in Venezuela's oil

heartland, the Orinoco Belt, and an upgrader that blends the heavy crude produced in the Orinoco Belt with lighter hydrocarbons to make it easier to transport. Both TotalEnergies and Equinor have been present in Venezuela for decades. The companies stuck to Petrocedeno despite U.S. sanctions. Read more.

Venezuela snubs US sanctions with first oil import this year: Venezuela's PDVSA imported a key component needed to achieve its goal of almost tripling crude production, defying U.S. efforts to isolate the Government The supertanker "Rene" of Venezuela. hydrocarbon discharged a known condensate at the Venezuelan port of Jose. It's the first such import since September 2020, when PDVSA took delivery of a cargo of Iranian condensate, which is needed to thin the country's extra-thick grade of crude. The origin of the cargo aboard the Rene remains a mystery because the vessel's satellite transponder has been switched off. The Panamanian-flagged tanker's most-recent port of call was in the Indian Ocean nation of Sri Lanka. Read more.